

## Mark J. Lumer

Executive Consultant / Principal

Mark J. Lumer is a Executive Consultant / Principal specializing in contract management, strategic planning, and leadership development and mentorship. Mr. Lumer was the Principal Assistant Responsible for Contracting for the U.S. Army Space and Missile Defense Command (SMDC). As the Director of Contracts, he oversaw over \$15 billion in active contracts, annual expenditures of about \$2.5 billion and a staff of approximately 110. Mr. Lumer was a member of the Senior Executive Service and the Army Acquisition Corps, with Level III certifications (the highest possible) in both Contracting and Program Management. He was a member of the Army Acquisition Governance Board.

Mr. Lumer retired from federal service after almost 33 years in January 2008. While early Army records are incomplete, Mr. Lumer apparently is the most decorated civilian contracting official in the history of the U.S. Army. Mr. Lumer received his last medal, for Meritorious Civilian Service, from the Army in November 2008, 11 months after he retired. It is one of approximately a dozen medals he earned during his career. On the same day, he received the President's award from the AbilityOne program, which represents the disabled community in the United States. In June, 2007 Mr. Lumer's office was recognized by a consortium of federal agencies for obligating over \$90M in contracts to Service Disabled Veteran Owned Small Businesses (SDVOSB), more than any other DoD activity and more than any cabinet level agency except the VA.

Mr. Lumer previously worked in the Pentagon, where he was the Army Policy Representative on the DAR Council for four years. As such, he established the Army's position on revisions and changes to the Federal Acquisition Regulation (FAR) and the Defense FAR Supplement (DFARS). Mr. Lumer had eight DAR subcommittees reporting to him. He also served as the Acting Director, Army Procurement Policy in the office of the Assistant Secretary of the Army (Research, Development, and Acquisition) immediately before joining SMDC. Mr. Lumer is one of approximately 450 people worldwide who have actually written the FAR and DFARS.

In 2004, Mr. Lumer was selected by the White House and the Army to lead a procurement training team to visit coalition partners to thank them for their support in helping rebuild Iraq. Mr. Lumer worked with a number of U.S. Ambassadors and represented the people of the United States in 30 visits to 22 foreign countries. He was particularly proud of the fact that no foreign government pulled their troops out of Iraq during the three years he led this mission (with one exception).

Mr. Lumer holds BA and MBA degrees, and attended Albany Law School. He is a 1993 graduate of the Industrial College of the Armed Forces, a Certified Associate Contracts Manager, and was elected a Fellow by NCMA in 1984, at the time one of the youngest Fellows ever. He was recognized by NCMA with the Outstanding Fellow award in July 1994, and the National Achievement award in July 1995.

Mr. Lumer was profiled in the July 2006 issue of Government Executive magazine ([Leadership Profile: Contracting Czar](#)) and was subsequently identified as one of the most innovative acquisition professionals in the federal government. In 1990 Federal Computer Week designated him as one of the "Top 100" government employees in acquisition. In 1990 the Governor of Kentucky appointed him a Kentucky Colonel, in recognition of his contributions to the country. The Signal Corps Regimental Association chapter in Fort Monmouth awarded him the Order of Mercury (Bronze), the first civilian ever recognized by that chapter. In 1996 Mr. Lumer was accepted into MENSA. Additionally, he served the Huntsville, Alabama, community as a member of the U.S. Space and Rocket Center Museum Committee.